



**(U) SIGINT: Don't Leave Washington Without It**

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(S//SI) *An Ambassador finds out what SIGINT can do for him...*

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(S//SI) **"You people at NSA are becoming my new best friends!"** were the words of U.S. Ambassador-designate to the European Union (EU) in Brussels, Ambassador C. Boyden Gray (pictured). NSA regularly conducts business with senior diplomats; the visit with Ambassador Gray, described below, is typical of that relationship.

(S//SI) As noted in a July "NSA Daily" article (["Preparing U.S. Ambassadors for New Posts,"](#)) U.S. ambassadors due to rotate to new posts like to first interact with SID and [IAD](#) organizations, and, when applicable, the Special Collection Service, to gain background on their new areas of interest. Ambassador Gray met with NSA personnel, on and off campus, on two occasions and is planning a third visit before he leaves for post:

- (S//SI) On 28 September, he met with SID managers and analysts at NSA, as well as with foreign affairs experts in [FAD](#) ;
- (S//SI) On 5 October, the Ambassador and SID personnel went to the State Department and discussed some of the biggest issues facing the EU; and
- (S//SI) He is scheduled to meet with NSA/CSS Representative (NCR) State regarding the support he seeks from NSA.

(U//FOUO) Time spent with the Ambassador was deemed productive by all parties (especially by him); here are highlights of the Ambassador's visits:

- (S//SI) The Ambassador was shown examples of agriculture-related, diplomatic, and economic and trade-related SIGINT reporting from EU member states that could be provided to support his new mission. Upon seeing the latter type, he declared: **"This is great;" "this is fabulous;" "I had no idea I would receive such detailed information."**
- (S//SI) He was briefed on reporting classifications, caveats, and reporting formats and was apprised of the process by which he will receive SIGINT product within the Embassy, via the Chief of Station (COS).
- (S//SI) He was apprised of NSA's capabilities and limitations in collecting communications in Europe.
- (S//SI) The Ambassador learned how to request information via information needs (INs), being sure to include his preferred level of detail in order to help NSA tailor reporting to meet his needs. In this regard, the Ambassador was advised to consult with the COS if modifications had to be made to the INs.
- (S//SI) The Ambassador gained insights into the EU personalities with whom he will be negotiating.

(S//SI) FAD summarized for the Ambassador that NSA partnerships with EU member states are based on exchanges regarding intelligence, technology, and information assurance.



*(U) European Union Flag*

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